

VOLVO CUSTOMERS TALK RELIABILITY

“MY VOLVO ENGINES RUN WITH THE SMOOTHNESS OF A FINELY-TUNED SEWING MACHINE.”

Kent Everhart, Fleet Owner



Kent Everhart started out as an owner-operator in 1995. Five years later he bought the trucking company he drove for and has built it into a thriving steel and auto parts hauling success. A smart businessman, Everhart has also switched his entire fleet over to Volvo trucks with Volvo engines.

“We ran a mixed fleet of new and used equipment until 2003 when I was introduced to Volvo trucks. I was a Detroit Diesel person at the time, so I was skeptical when I tried my first Volvo engine in 2004. But it ran as smooth and quiet as a little sewing machine, yet was lighter in weight and delivered better fuel economy. Now I’ve switched my whole fleet over to Volvo trucks with Volvo engines.

My drivers love the quietness of the Volvo engine. You don’t have to idle them up at night to keep the oil pressure up like you do with other brands. Our drivers get a quiet, restful night’s sleep, and I save money because the trucks are burning less fuel at lower idle. Plus the Volvo Engine Brake is amazing, it’s so quiet you can even use it in cities with truck noise ordinances.

We have not had any maintenance and serviceability issues with our Volvo engines. In fact, we only have one non-Volvo powered unit left in our fleet. We’ve replaced the EGR valve in that unit four times. We have only replaced a total of two EGR valves among our remaining 12 Volvo D12-powered units. As for fuel economy, we’re getting a solid 7.1 mpg, and our cost of ownership per unit is averaging only about ten cents per mile. That’s fantastic!

We’re very happy with our Volvo trucks, Volvo engines, and our local Volvo dealer, S & S Volvo, and gladly give them my highest recommendation.”



VN 780

Everhart Trucking LLC, Ada, OH

Regional Expedited Carrier

Average GVW: 80,000

Current Equipment: 13 company-owned Volvo VN 630s and 730s, all but one with Volvo D12 or D16 engines; 18 owner-operators.

Average Annual Mileage: 120,000 (flatbeds); 140,000 (vans)

Volvo Customer Since: 2003

For more information on Volvo, contact your local Volvo dealership or visit us online at www.volvotrucks.us.com.

Volvo Trucks. Driving Success.®

© 2008, Volvo Trucks North America. All rights reserved.

