

“Leasing provided several advantages to us...”

Terry Bryant

Jones Bros Vice President



**I**f you've spent any amount of time in West Texas's Permian Basin or the Interstate-20 Corridor, chances are that you have come across a sky blue truck proudly displaying a Jones Bros. Dirt and Paving badge. Jones Bros. has been serving this area since 1952 and has maintained a solid reputation with their customers from day one. Whether it's municipalities, government or commercial businesses, when it comes to paving applications in this area, Jones Bros. is the primary choice.

Located in Odessa, Texas, Jones Bros. is operated by President Ronnie Jones, Vice President Terry Bryant and a highly motivated team of tenured managers. When we asked Terry what he contributed their success to, he quickly responded with "it's the can-do attitude that our managers project out to our very dedicated employees". Another contributing factor would be reliable equipment. In addition to their many paving and highway construction assets, Jones Bros. is currently operating 30 trailers and 38 trucks. Of their 38 trucks, ten are Mack CHU613's on a Full Service Lease from Bruckner Leasing Company, along with 9 trucks that are being rented from Bruckner's, to help get through a busy period.



We spoke more with Terry Bryant, as well as Equipment Superintendent Jim Wise, about their decision to lease part of their fleet from Bruckner's. "Leasing provided several advantages to us by freeing up cash flow with no money needed up front. It has provided us with more options in maintenance and allowed us flexibility in hauling options. By leasing these trucks, we are continuously updating our fleet. We get the advantages of the latest technology, the safety of new equipment and an improved company image. We were a bit hesitant to buy with all of the new emissions being put into place over the last few years. With our current program, we are able to focus more on the job at hand and let Bruckner's handle the trucks. It has also allowed us to better predict our overall transportation costs, which is important during the bidding process in this fiercely competitive market."

Bruckner Leasing Company and Bruckner Truck Sales would like to thank Jones Bros. and their family of 200+ employees, for the opportunity to participate in their continued success. As always, it's a pleasure doing business with you!